



# GANESHA ECOSPHERE LIMITED

GESL/2022-23

May 21, 2022

To,  
The BSE Limited,  
Corporate Relationship Department,  
1st Floor, New Trading Wing,  
Rotunda Building,  
PJ Towers,  
Dalal Street, Fort,  
Mumbai-400 001.  
Fax No.: 022-22723121, 22722037  
Scrip Code: 514167

To,  
National Stock Exchange of India Limited  
Exchange Plaza,  
Bandra- Kurla Complex,  
Bandra (East),  
Mumbai-400051.  
Tel No.: 022-26598100-8114/ 66418100  
Fax No. : 022-26598237/38  
Scrip Symbol: GANECOS

**Sub.: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the presentation on the Audited Financial Results of the Company for the quarter & year ended 31<sup>st</sup> March, 2022.

In compliance with Regulation 46 of the aforesaid Regulations, the presentation is also being hosted on the website of the Company at [www.ganeshaecosphere.com](http://www.ganeshaecosphere.com).

Kindly take the above on record and oblige.

Thanking you,

Yours faithfully

**For Ganesha Ecosphere Limited**

**(Bharat Kumar Sajnani)**

**Company Secretary-cum-Compliance Officer**

Encl.: As above

# Ganesha Ecosphere

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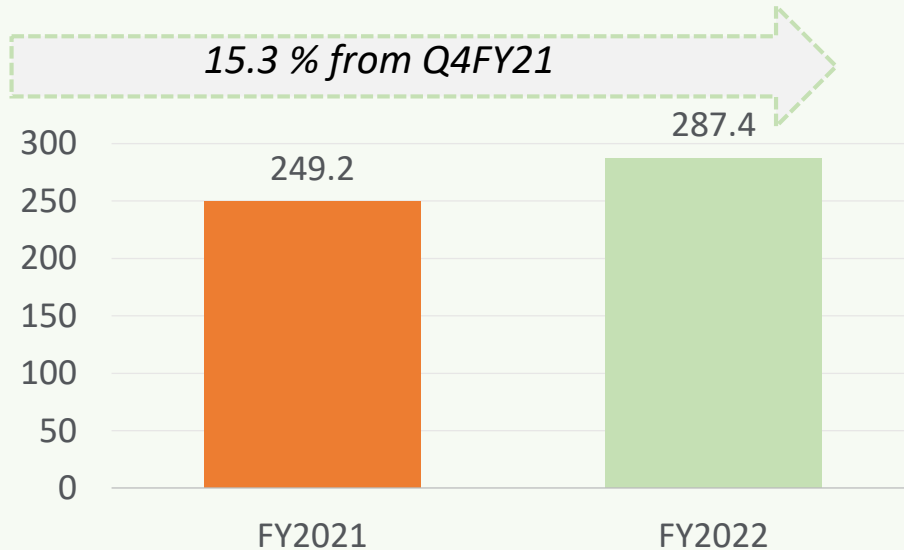
FY2022

PERFORMANCE PRESENTATION



# Q4FY22 Performance Highlights

## REVENUE FROM OPERATIONS



INR **33.1 cr.**  
**EBITDA**

33.1 in Q4FY21



**11.5%**  
**EBITDA Margin**

13.3% in Q4FY21



**28,397 MT**  
**Production Volume**



31,236 MT in Q4FY21



**103%**  
**Capacity Utilization**



104% in Q4FY21



INR **19.8\***  
**cr. PAT**

18.5 Cr. in Q4FY21



**6.8%\***  
**PAT Margin**

7.4% in Q4FY21



INR **11,650**  
**EBITA per ton**

10,606 in Q4FY21



**27,642 MT**  
**Sales Volume**

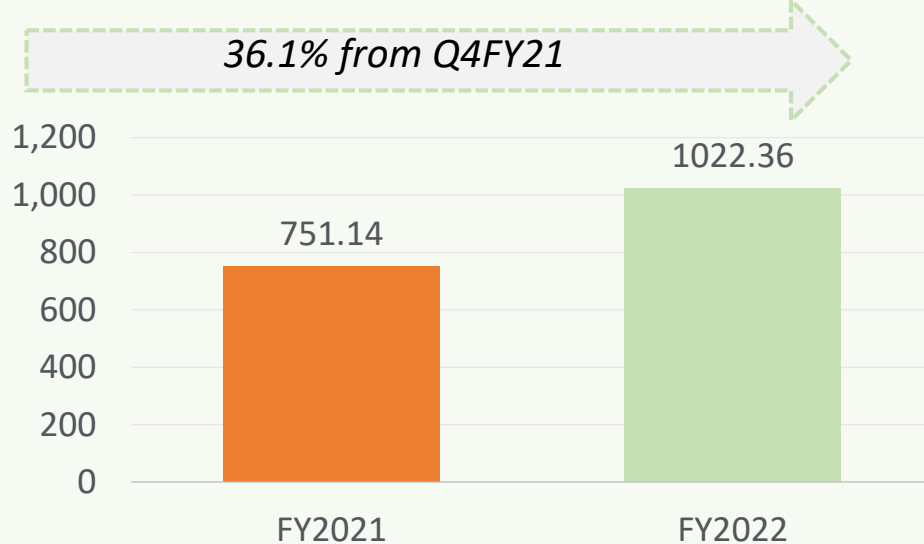


28,822 MT in Q4FY21

\* excluding exceptional item

# FY22 Performance Highlights

## REVENUE FROM OPERATIONS (Cr.)



INR **117.4cr.**  
**EBITDA**

84.7 cr. of FY2021



**11.5%**  
**EBITDA Margin**

11.3% of FY2021



**1,11,250 MT**  
**Production Volume**



101451 MT of FY2021



**99%**  
**Capacity Utilization**



85% of FY2021



INR **69.6**  
**cr. PAT**

45.6 Cr. of FY2021



**6.73%**  
**PAT Margin**

5.97% of FY2021



INR **10,550 cr.**  
**EBITDA per ton**

8,350 in F20Y21



**1,06,806 MT**  
**Sales Volume**



98893 MT of FY2021





# Towards a Greener Future

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## OUR VISION



*To become a global corporate citizen, committed to recycle every pet bottle which is thrown into waste with world class recycling facilities and to create wealth for our stakeholders through conducting business around social & environmental concerns.*

## OUR MISSION



*We will continue to deliver enhanced value for our stakeholders by being the preferred choice of our customers, delivering highest quality products and work towards making our planet a better place to live in for the present and future generations.*

# Sustainability for People & Planet

*With and by recycling plastic waste into useful products, GESL brings a real difference to businesses, environment & communities.*



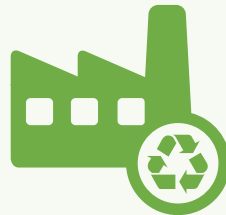
Directly impacts the environment by reducing the burden of waste on the planet



Creating a sustainable, circular economy on a global level



Our goal is to protect, preserve and nurture our ecology



Helps all industries take steps towards sustainability



# The Impact of our Legacy



Operational since **1987**



**6 billion+** PET bottles recycled annually



**108600** MTPA PET waste converted annually



**300+** customers, **250+** supplier network



**500+** product variants, **3+** facilities



*Leveraged towards a sustainable tomorrow*

Bottled Beverages

PET Waste

rPET Flakes

rPET Fiber

rPET Yarn

Multiple Products

# Product Portfolio



## RPET FIBER

- Yarn Spinning
- Non-woven fabric/ carpets / felts
- Non-woven carpets / scrubbers
- Non-woven carpets / felts
- Fiber filling



## Product Applications

- Clothing
- Padding Insulation
- Carpets
- Needle Punch fabrics
- Cushions, Pillows & Quilts
- Fabrics
- Sarees & Dress Material
- Upholstery & Hosiery
- Sewing Thread



## RPET SPUN YARN

### Spun yarn products

- Solid dope dyed
- Melange



### Filament yarn products

- Texturized
- Twisted & Doubled
- Solid / Injection
- Dyed Fancy Yarn



# Financial Highlights

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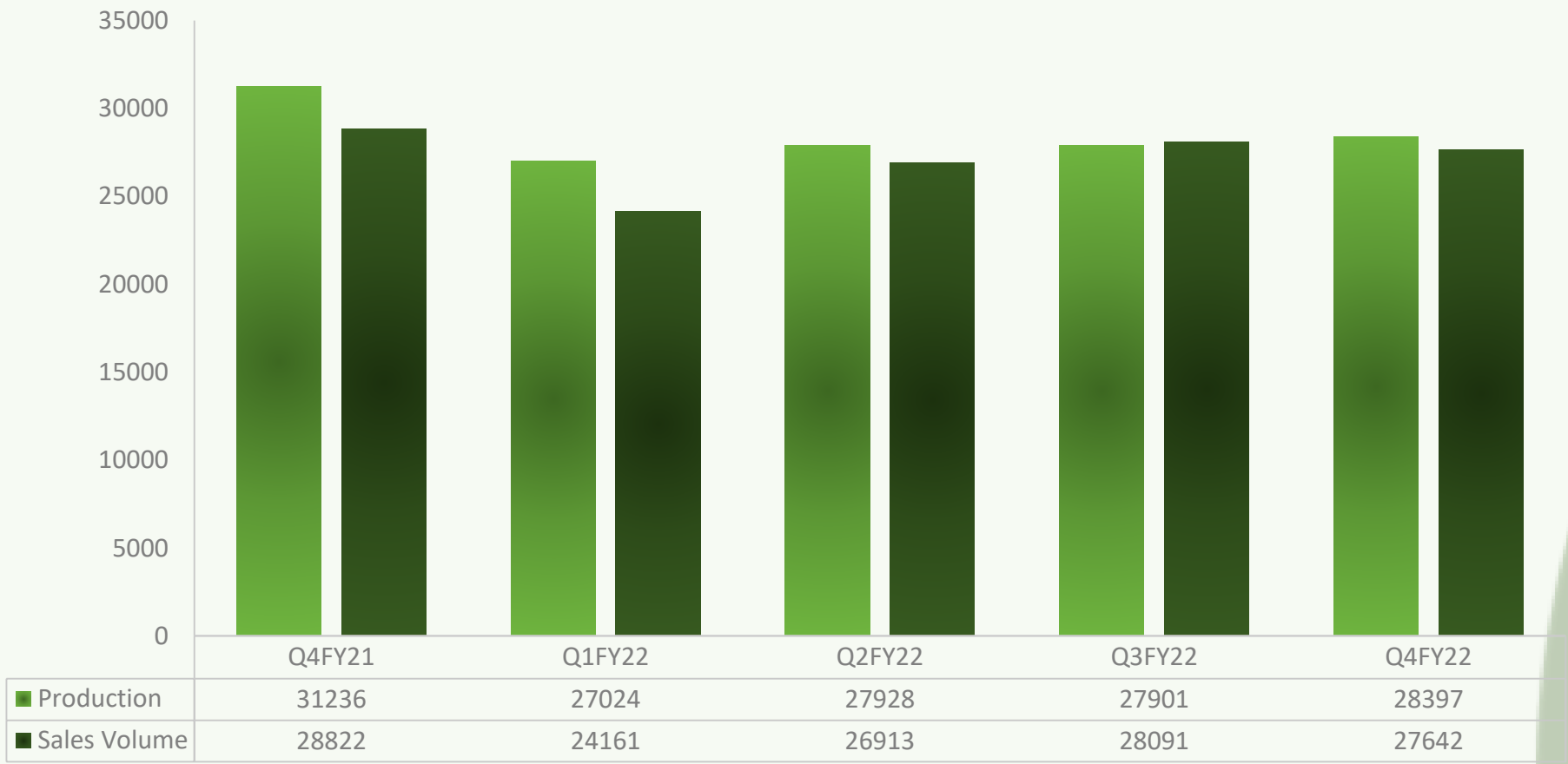


# Q4FY22 Performance

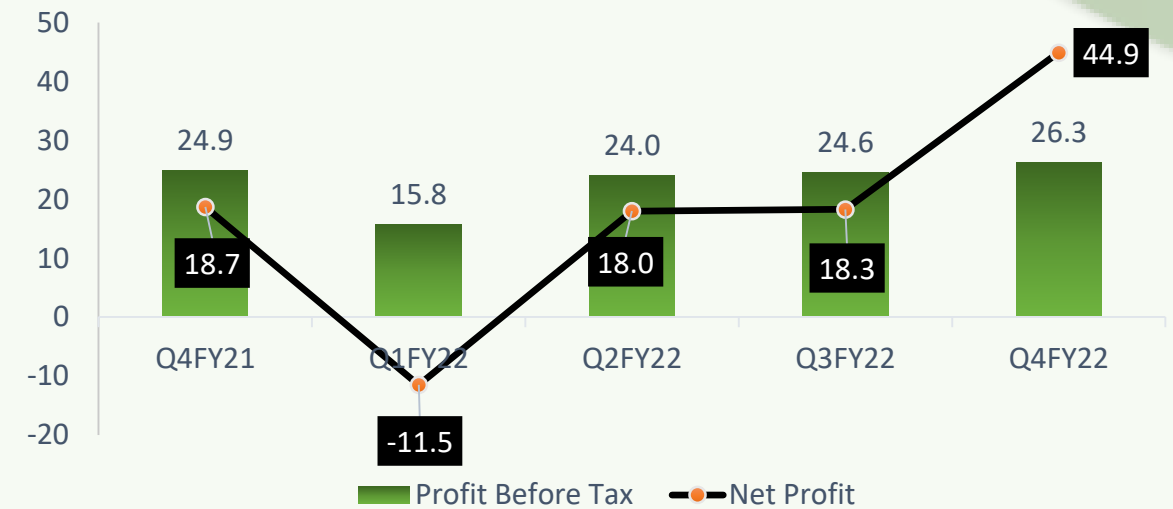
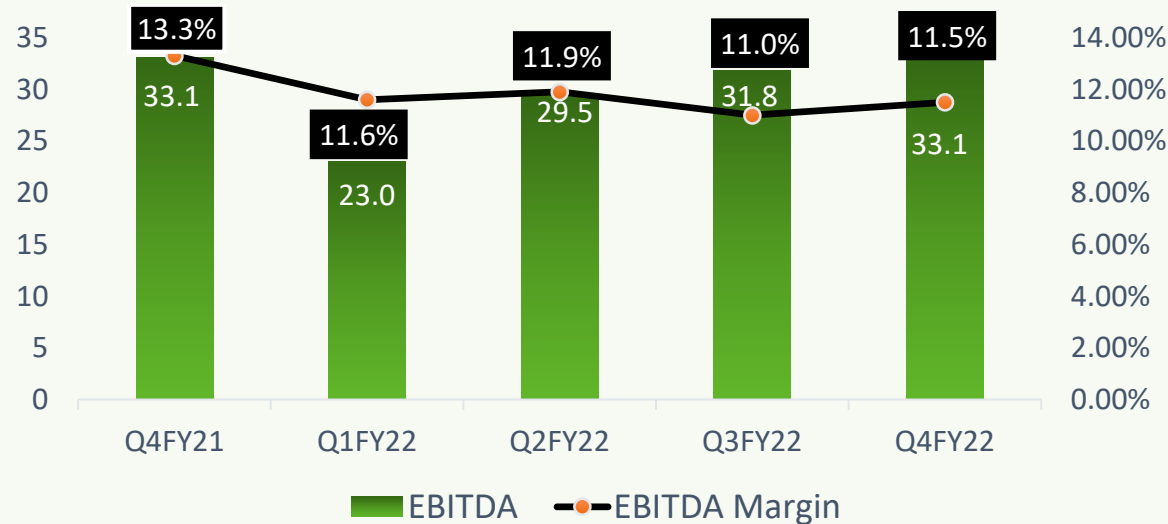
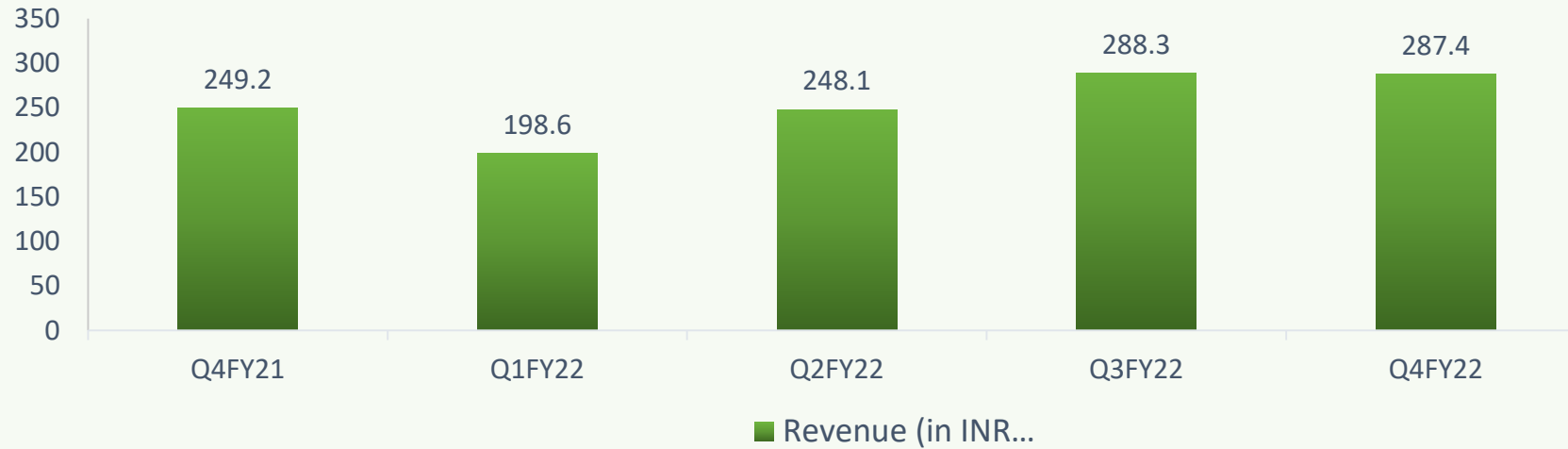
Particulars (Rs in Crore)	Q4FY22	Q4FY21	Q3FY22	Q2FY22	Q1FY22
<b>Net Revenue from operation</b>	<b>287.38</b>	<b>249.23</b>	<b>288.26</b>	<b>248.12</b>	<b>198.60</b>
<b>Other Income</b>	2.54	1.06	2.54	3.48	2.93
<b>Total Revenue</b>	289.92	250.29	290.80	251.6	201.53
<b>Total expenses</b>	263.60	225.42	266.24	218.59	185.71
Cost of materials consumed/ Traded goods	187.65	160.73	179.67	156.26	152.46
Changes in inventories	(0.11)	(4.53)	8.39	3.59	(30.67)
Employee benefits expense	15.82	15.01	15.31	13.99	12.70
Finance costs	2.24	2.21	2.57	1.91	3.03
Depreciation and amortization expenses	7.07	7.11	7.17	7.05	7.08
Other expenses	50.93	44.89	53.13	44.76	41.11
<b>Profit before tax</b>	26.32	24.87	24.56	24.04	15.82
<b>Exception gain – reversal of Loss by fire</b>	33.58	-			(33.58)
<b>Adjusted profit</b>	59.90	24.87	24.56	24.04	(17.76)
<b>Tax Expense</b>	(14.95)	(6.40)	(6.28)	(6.12)	6.16
<b>Net Profit/ (loss) after tax</b>	<b>44.95</b>	<b>18.47</b>	<b>18.28</b>	<b>17.92</b>	<b>(11.60)</b>
<b>Other Comprehensive income</b>	(0.21)	0.23	0.08	0.08	0.08
<b>Total Comprehensive Income</b>	<b>44.74</b>	<b>18.70</b>	<b>18.36</b>	<b>18.00</b>	<b>(11.52)</b>
<b>Earning Per Share (Rs.) before exceptional item</b>	9.08	8.46	8.37	8.21	6.20

# Q4FY22 Operational Performance

*Production vs Sales Volumes (in MT)*



# Q4FY22 Performance Highlights



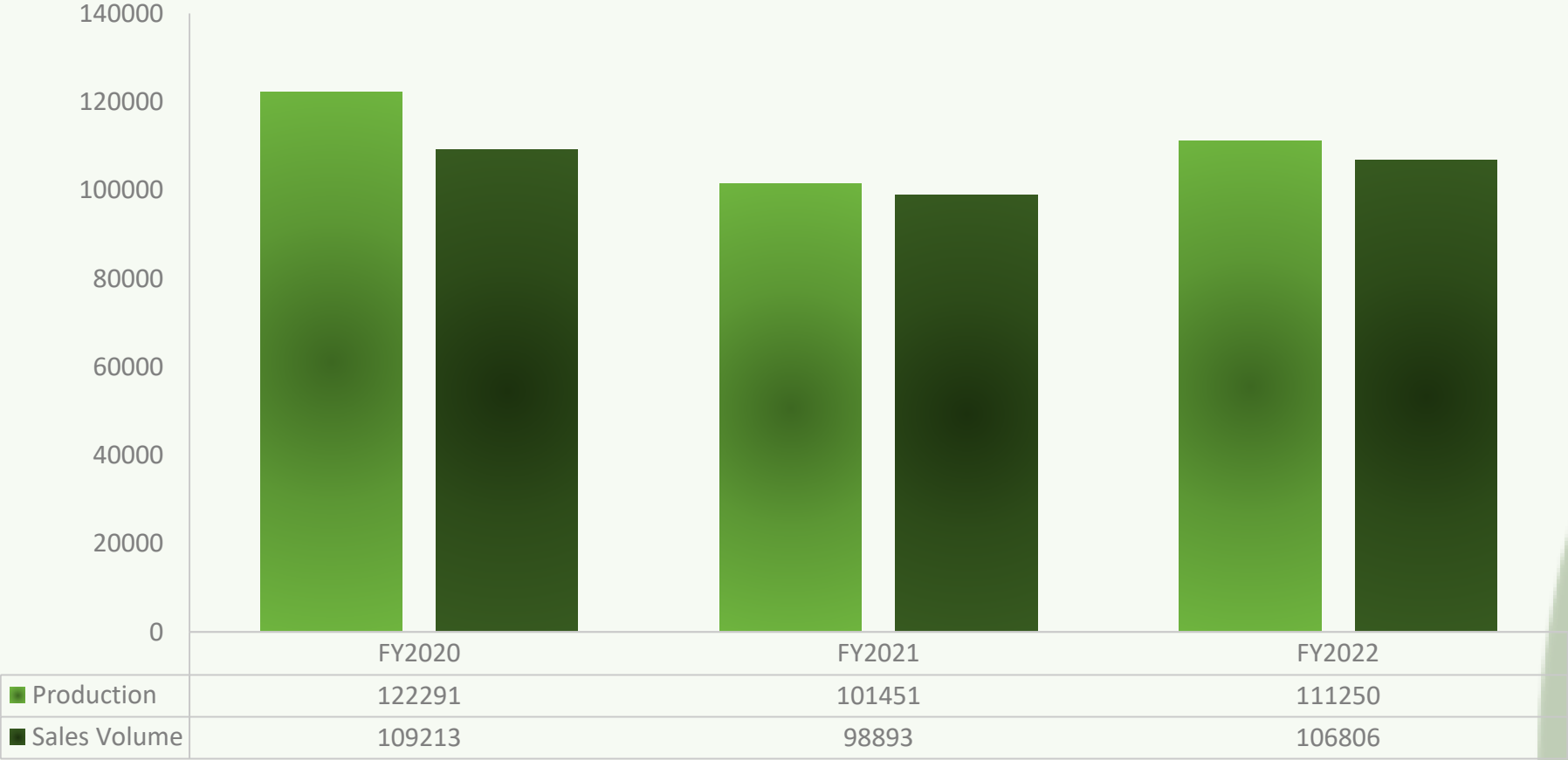
# FY22 Performance

Particulars (Rs in Crore)	FY2022	FY2021	FY2020
Net Revenue from operation	1,022.35	751.14	888.84
Other Income	11.49	10.77	7.50
Total Revenue	1,033.85	761.91	896.33
Total expenses	943.11	702.29	812.86
Cost of materials consumed/ Traded goods	676.03	479.12	571.26
Changes in inventories	(18.82)	(3.59)	(25.75)
Employee benefits expense	57.84	48.01	60.01
Finance costs	9.76	8.71	7.77
Depreciation and amortization expenses	28.37	27.16	28.05
Other expenses	189.93	142.88	171.50
Profit before tax	90.74	59.62	83.47
Tax Expense	(21.19)	(14.43)	(19.59)
Net Profit/ (loss) after tax	69.55	45.19	63.88
Other Comprehensive income	0.03	0.32	0.12
Total Comprehensive Income	69.58	45.51	63.99
Earning Per Share (Rs.) before exceptional item	31.86	20.70	29.26

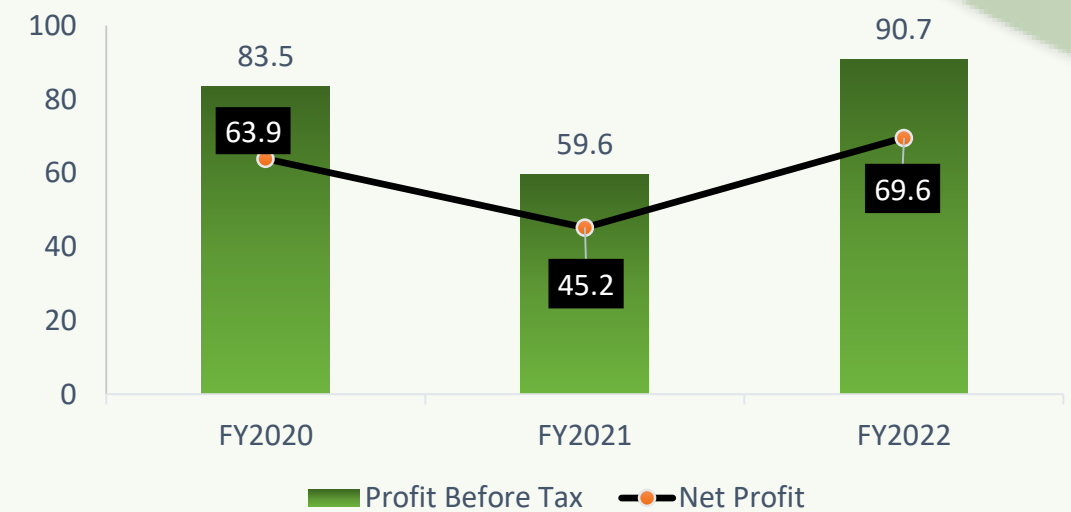
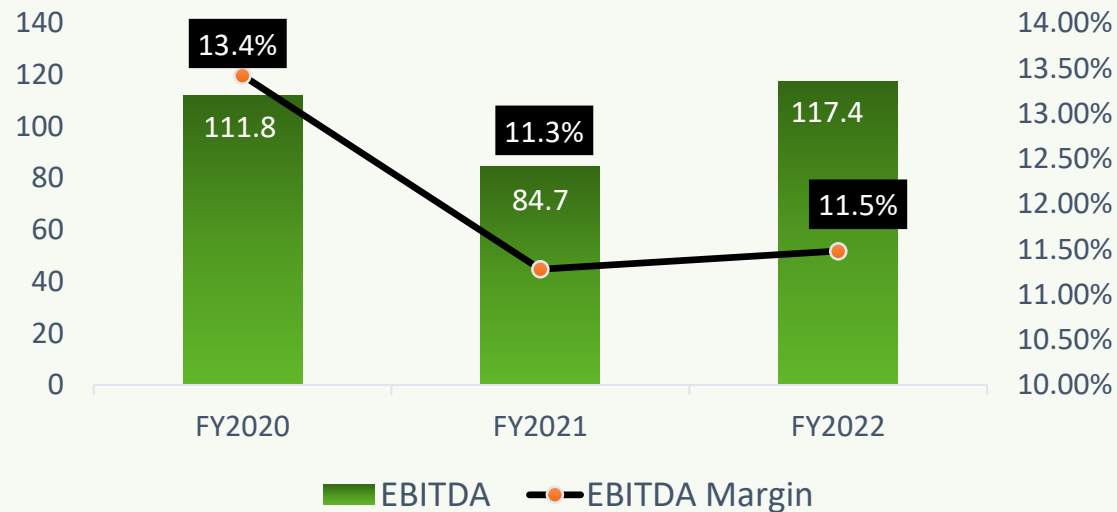
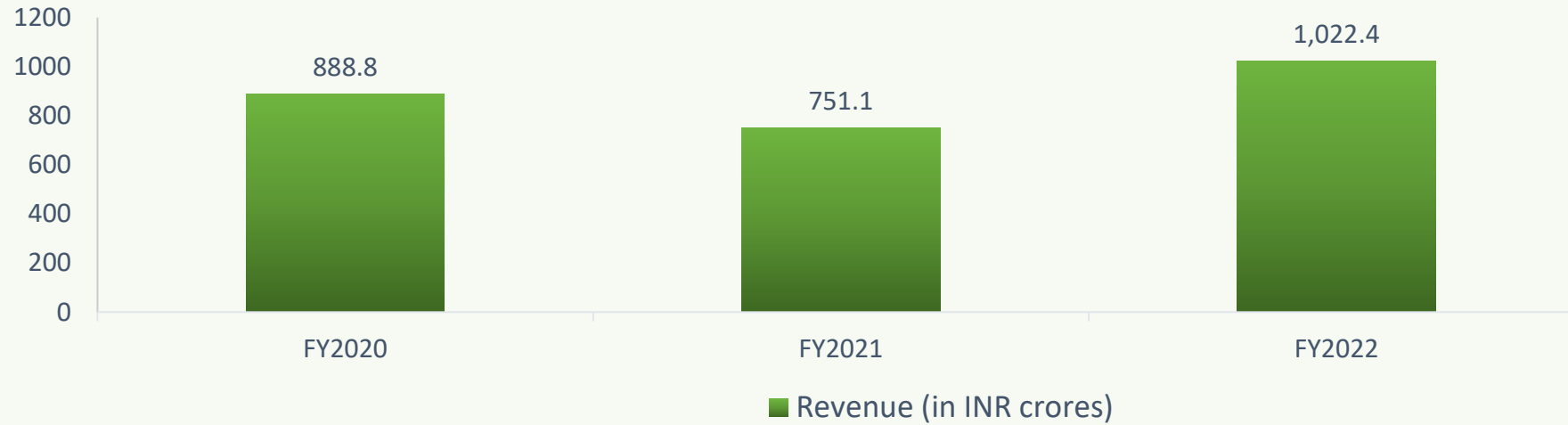


# FY22 Operational Performance

*Production vs Sales Volumes (in MT)*



# FY22 Performance Highlights





# **Way Forward**

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# GESL is entering into a new age of recycling



The brand is being launched with a commitment for the good of tomorrow. Go Rewise is dedicated to conserving resources and establish sustainability supremacy by efficiently recycling waste plastic into premium quality products



Sample product brochure

# Conception of Go Rewise



The brand is being launched with a commitment for the good of tomorrow. Go Rewise is dedicated to conserving resources and establish sustainability supremacy by efficiently recycling PET plastic into premium quality products

## 3 Pillars of Strength

1

**State-of-the-art Technology:** The products will be produced with the best-in-class recycling technology, customized for Indian waste. Go Rewise's products are USFDA & EFSA approved and safe for food grade packaging

2

**Sustainability Supremacy:** Besides being a zero liquid discharge facility, Go Rewise aims to go an extra mile through maximum use of renewable energy and minimum water consumption

3

**Unmatched Legacy:** Go ReWise is manned by industry experts with decades of industry experience







# Our Offerings under Go Rewise

*Products being launched aim to close the plastic recycling loop by manufacturing a number of premium quality products made from recycled PET bottles*

01

**rPET Flakes**

- High-quality and anti-contaminated rPET Flakes used for manufacturing high quality end products
- Available in PSF, Filament, and Bottle grade variants.

02

**rPET Chips  
Bottle Grade**

- USFDA and EFSA approved rPET chips for packaging
- Available in Food and Non-Food grade variants

03

**rPET Chips  
Textile Grade**

- GRS and Oekotex certified rPET chips for high end textile applications (apparel, textile, sheets etc.)
- Available in Filament, Fiber and Sheet grade variants

04

**rPET FDY**

- GRS and Oekotex certified rPET Fully Drawn Yarn with high consistency and strength
- Available in Semi-dull, Bright & Trilobale Bright grade variants

# Projects Updates

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- Nepal Unit

Washing line has been operational and PET Chips production line would be operational by June, 2022.

- Warangal Project

Project is under advanced stage of implementation.

Commissioning of Pet Chips plant has started and it would be operational by July,22. Fibre and FDY lines would be operational by September, 2022.

- Upcoming Project

Company has planned a yarn spinning unit with capacity of 34,000 spindles at Bilaspur (Temra) with an estimated project cost of Rs. 230 Crore. The proposed unit is estimated to produce 10,200 tons spun yarn annually by using the RPSF being produced in Company's RPSF facilities. The Project is estimated to operational by September, 2023.



# Safe Harbour

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Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

# Thank you!

For further details, please contact us at: [gesl@ganeshaecosphere.com](mailto:gesl@ganeshaecosphere.com)

